

10 WAYS TO BE

successfully SUCCESSFUL

AT YOUR JOB

BY DHARMESH SHAH, FOUNDER AND CTO AT HUBSPOT

- 1 BEHAVE AS IF YOU'RE STILL BEING INTERVIEWED.
- 2 SEE YOUR MANAGER AS A PERSON AS A PERSON AS YOU HELP, NOT A PERSON WHO TELLS YOU WHAT TO DO.
- 3 BUILD RELATIONSHIPS BASED ON PERFORMANCE, NOT CONVERSATION.
- 4 GO THE EXTRA MILE EARLY — AND OFTEN.
- 5 SPOT THE HIGH PERFORMERS AND MIMIC THEM.
- 6 THINK THREE MOVES AHEAD.
- 7 FIND A WAY TO STAND OUT.
- 8 CREATE YOUR OWN PROJECT
- 9 FIND PEOPLE TO HELP.
- 10 NEVER FORGET WHY YOU WERE HIRED.