

Gratitude for Words of Wisdom

By Susan Schilke, November 1, 2018

In October we asked all members this question: **What's the best advice you've ever heard?**

Our leaders quoted parents, authors, mentors and fellow TeamStrength members, and shared insights on business, relationships, leadership and life. As we head toward the end of 2018, and celebrate Thanksgiving Day this month, I am, as always, so grateful for the opportunity to spend time each month with these creative, pragmatic and brilliant leaders. Enjoy their advice on:

Integrity and Values

- Your word is your bond.
- If you're going to do something – do it right.
- Do unto other as you would have them do unto you.
- Seek first the kingdom of God and His righteousness and all these things shall be added unto you.
- Keep your house in order.

Decision Making

- Everything corrects itself – make your decisions accordingly...
- If you're not comfortable with the decision, it is probably not the right one.
- Always start with no – it's easier to move to yes.
- Never allow good to become the enemy of great.

Leadership & Teamwork

- Don't follow – be your own independent thinker.
- ABC and NBC - Always be Curious, Never Be Complacent.
- You can only do so much with your own two hands.
- Surround yourself with smart people.
- Just Keep Talking. Listen.

Planning & Work Ethic

- Measure twice, cut once.
- Prior preparation prevents piss-poor performance.
- Put your head down, work hard and don't worry about things you can't control.
- Be excellent at what you do in this moment. Be amazing at what you do today.

Practical Business Advice

- Watch your overhead.
- Partners are for dancing.
- Anything with two heads is a freak.
- Given everything you know today, would you hire this person? If not, make a change.
- You have to inspect what you expect.
- Watch your receivables.

Final Inspiration

- Make sure you're doing what makes you happy – if not, do something else.
- Anything worth having lives on the other side of fear.
- This too shall pass.
- Be yourself. Attitude is everything. Live today as if there's no tomorrow.