

## Book Recommendations from Members

### Leadership

- **The First 90 Days**, by Michael Watkins (WD) – offers proven strategies for conquering the challenges of transitions & that critical time with leaders.
- **Developing the Leader Within You**, by John C. Maxwell (AM) – leadership and management.
- **Power of Positive Leadership**, by Jon Gordon (MW) – being a positive leader can lead to great culture, unity, and connection in your organization.
- **The Family Business**, by Carl Weber & Eric Pete (DW) – really helpful for our business

### Teamwork / Personal Effectiveness

- Anything by Eckhart Tolle – lots of them are on my list to read.
- **Ideal Team Player**, by Patrick Lencioni (BC, MD) – great one to read as a company.
- **Fierce Conversations**, by Susan Scott (DP) – liked the book better than her TED talk.
- **Never Split the Difference**, by Chris Voss (HR) – FBI crisis negotiator, very engaging

### Business Performance

- **Traction**, by Gino Wickman (CB) – achieve success through the six key components
- **Measure What Matters**, by John Doerr (TB) – talks about OKRs & measurements
- **Rocket Fuel**, by Gino Wickman (JM) – the key combination of visionaries and integrators that worked for Disney, McDonalds, and Ford.
- **The Goal**, by Eliyahu Goldratt (MR) – written as a thriller about transforming management thinking throughout the world.
- **Mastering the Rockefeller Habits**, by Verne Harnish (SS) – based on habits from Rockefeller, use these principles to improve your business.
- **Value Proposition Design**, by Alexander Osterwalder (JT) – R&D book

### Non-Fiction

- **The Match**, by Mark Frost (GA) – legendary golf match between amateurs & legends
- **Bad Blood**, by John Carreyrou (TB) – rise and fall of a Silicon Valley start up
- **An Unlikely Intervention**, by Thomas Washing (PD) – powerful story of a business that took on the world's second leading killer of children
- **The Generosity Bet**, by Ashely McCauley & William High (RH) – risk, reward, and real joy
- **Just Mercy**, by Bryan Stevenson (JL) – about death row and last minute justice
- **Flash Boys: A Wall Street Revolt**, by Michael Lewis (DP) – behind the scenes on Wall Street
- **Stuff You Should Know - Podcast (LT)** – great Podcast to learn about interesting topics; recent one was about the Lewis and Clark journey and leadership.
- **The Four**, Scott Galloway (FV) – hidden DNA of Amazon, Apple, Facebook, & Google

### Fiction

- **Animal Farm**, by George Orwell (AA) – great book about society
- **Atlas Shrugged**, by Ayn Rand (JF) – taught me that it was okay to be selfish
- **Game of Thrones**, by George R.R. Martin (HH) – just finished the last book.
- **The Brethren**, by John Grisham (TK)
- **Pillars of the Earth**, by Ken Follett (AM) – centered in medieval England
- **Eleanor Oliphant is Completely Fine** by Gail Honeyman (SS) – looks at society in a different way
- **Ball Lightning**, by Cixin Liu (JT) – supernatural book, wildly imaginative
- **Out of My Mind**, by Sharon M. Draper (MW) – inside look at cerebral palsy